

BUSINESS CONSULTANT position in HCMC

JOB DESCRIPTION

ABOUT THE COMPANY

ERAI ASIA is a French owned business consulting company with 20-year background in international business development. We support western companies in their business development in Asia through tailor made services: market study, business development, commercial representation, distribution, company establishment, and 2 fully- serviced business centers in HCMC.

To support our growth, we are looking for motivated and international mindset business consultant.

MISSIONS

- ✓ Support our customers, European companies, in their business development activities
- ✓ Conducting market researches in Vietnam or other ASEAN Countries
- ✓ Find, select and reach to potential partners
- ✓ Prepare reports for customers
- ✓ Prepare, execute and follow-up business services
- ✓ Arrange and organize business tours as well as meetings between customers and Vietnamese companies

QUALIFICATIONS & SKILLS

Diploma: BSC/BA in sales, business or related fields

Experience: 1 or 2 - year experience in consulting/sales or customer support position

Languages: English and Vietnamese fluent, French is a plus

- ✓ Ability to understand the requirements from different sectors/industries
- ✓ Previous experiences in related field is a plus
- ✓ Communication skills/interpersonal skills
- ✓ Business mindset
- ✓ Good understanding of the B2B business
- ✓ Ability to run projects independently and as part of a team

Contact: hr@eraiasia.com